

Kerno: building a strategic national asset

Transforming the UAE into a technological powerhouse through sovereign manufacturing and strategic innovation



Global Race for Tech Sovereignty

Around the world, global and regional powers are investing heavily to localize high-tech manufacturing and secure their supply chains to **reduce** dependence on foreign technology, enhance supply security, and develop a skilled local workforce

UNITED STATES CHIPS ACT

Over

investment to reshore semiconductor production **ISRAEL'S DEFENSE TECH** ш

S

2

\$14.7B

tech exports in 2024 due to investment in indigenous defense technology

INDIA'S MAKE-IN-INDIA

share of local phone manufacturing in 2024

Transformed India into the world's second-largest mobile phone producer

RUSSIA'S MICRO-**ELECTRONICS PUSH**

Over

investment in industry, track for domestic litography and tooling

Millions of computers and servers produced locally every year

UAE IS MAKING GLOBAL WAVES IN SOVEREIGN AI & SOFTWARE SPACE

Created languages

Falcon, Jais, K2 Think

Microsoft's \$1.5B investment in G42

Announced **Stargate UAE plans** with OpenAI & SoftBank

Became home to 11 unicorn startups (only one is hardware/ deep tech)



The next frontier owning the servers, storage, and networks that run Al



UAE Leadership has defined the vision

Strategic National Priority

Local manufacturing of advanced IT and Al hardware directly supports UAE's digital sovereignty and technological independence.

Attracting Investment and Innovation

Position UAE as a regional leader in high-tech, encouraging further investment and fostering an ecosystem for future technology startups.

Supporting Economic Diversification

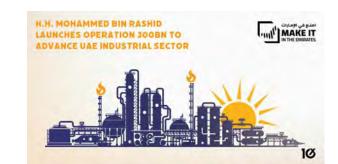
Reduce reliance on imports, strengthens economic resilience, and diversifies the UAE's industrial base.

7 Enhancing Local Value Chain

Boost local R&D, talent development, and advanced manufacturing capabilities within the UAE.

Job Creation and Knowledge Transfer

Generate high-skilled jobs for UAE nationals and accelerates knowledge transfer through partnerships with local universities.











From Dependency to Sovereignty -Case for Local Tech Vendor

Every server we make domestically is one less that needs to be imported

STRATEGY

Achieving ambitions in areas like artificial intelligence, smart cities, and autonomous vehicles means the nation must control the tech value chain to ensure reliability and security.

ECONOMIC IMPACT

Money spent on technology increasingly circulates within the national economy instead of flowing out. Every server made domestically strengthens our balance of trade and resilience.



SUPPLY

Global chip shortages and export restrictions remind every nation that technological dependence is a strategic liability.

U.S. officials warn that virtually all advanced chips vital for AI, telecommunications, and defence are made in a single, fragile region.



NATIONAL SECURITY

Foreign-manufactured systems may contain hidden backdoors or vulnerabilities. Building locally ensures full oversight of components and software running our critical systems.





Meet Kerno: UAE-based premier IT hardware manufacturer

Bringing world-class competencies to build local vendor of enterprise IT equipment to address Al and digitalization initiatives

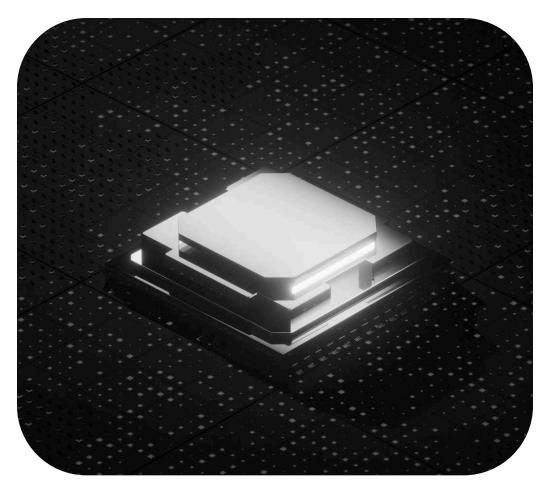


R&D + IP RIGHTS

Products designed and created within Intellectual Property rights owned by local entity

MANUFACTURING

Number of manufacturing operations starting from PCBA, conveyor assembly, testing of equipment, and warehousing



SUPPLY CHAIN

SCM team to deliver a worldwide network of hi-tech IT components shipments for in-house manufacturing

SECURITY AND SERVICE

Local design, manufacturing and servicing allows to implement end-to-end threat management as the foundation for a Zero Trust approach





Security and control at every phase of the product lifecycle





We use the security development lifecycle (SDL) from the time features are conceived and designed, assuring customers that our products are resilient to cyber and physical threats by design

2 Manufacture



Our supply chain assurance program implements safeguards across the physical and cyber security to ensure a resilient manufacturing and delivery process



Deploy



Security controls, automation and comprehensive management tools enable zero trust deployments using robust layers of security across hardware and firmware

Service & decommission

Security extends all the way to end of life, enabling components and systems to be taken out of production securely by erasing all system data to avoid confidential data compromise and misuse



Scalable hi-tech manufacturing capabilities

UAE on the leading edge of tech



- Tight collaboration with **local** universities
- UAE-based R&D and Customer **Support** create close customer proximity
- ISO standard quality products

Surface Mount Technology (SMT)



- High end manufacturing devices
- Up to 180 000 components per hour
- Automated visual and X-ray inspection

Factory operational Q4 2025



- Up to **60.000 servers per annum**
- 7000 SQM of space built for a highend manufacturing process
- Laboratory-level cleanness



Partnerships and Ecosystem Enablement

By integrating Kerno into the national economic framework – the UAE is de-risking and accelerating the emergence of a homegrown tech industry

Government Support

NextGenFDI program endorsement places Kerno among select strategic tech investors in the country

Early Adopters

Government and semi-government entities engaged as early adopters, ensuring robust reference base

Financial Backing

Emirates Development Bank and national funds support ventures aligned with Operation 300bn



Open Innovation AI, IBM & Red Hat

Proven enterprise software for Al orchestration, virtualization, security, storage etc. on sovereign hardware

Global Suppliers – NVIDIA, AMD & others

Working with component suppliers for chips and memory, negotiating terms favoring local assembly

Academic Partnerships

Ties with local universities and research institutes ensure pipeline of ideas and talent, accelerating local R&D contribution



Kerno 2025 product lines

All products are market-ready, and samples can be delivered to the customers for validation

OKAM Universal servers



1U and 2U rack servers based on latest Intel and AMD chips suitable for vast majority of enterprise use cases

Access control / Application / DNS server, Hyperconverged environments, Virtualization, Big Data analytics

OKAM Edge servers



Maximum GPU and CPU compute packed in short depth 2U chassis

Near edge environments, Smart Factory, Worker safety, Safe City, Traffic analytics, camera-based quality inspection, predictive analytics

UQLEAD Al servers



Powerful GPU servers in 2U, 4U, 5U form factor with top of the line PCle 5.0 and SXM **GPUs**

Production deployment of ML/Al applications, Al training and inferencing

OTAON Storage systems



Scalable, fast and simple SAN/NAS storage system based on erasure-coding algorithms

Media archives, cold storage for Al clusters, mixed data-center workloads, Data Lakes



Strategic Roadmap – From Assembly to Autonomy

Kerno has a clear path to evolve into a fully self-sufficient pillar of technological sovereignty

2025-2026

Foundation Phase

Operationalizing the UAE factory and achieving up to 60,000 servers per year. ISO-quality processes from SMT motherboard fabrication to final assembly and testing



2026-2028

Value Enhancement

Increasing the share of Completely Knocked-Down (CKD) manufacturing, including High-end GPU systems. Locally designed/sourced parts, deeper customization to regional requirements

2028-2035



Full Autonomy

Evolving into a full-cycle technology provider with capabilities from chip design to end-to-end system integration. Investing in design centers for custom UAE-designed processors and AI accelerators

2035+



Global Leadership

Supporting a UAE-controlled "designmanufacture-deploy-support" cycle for end-to-end AI infrastructure. Scaling production capacity for export and establishing the UAE as a global technology powerhouse

UAE will not only make what the country needs, but create products the world needs

2026 2028 2035 2025



Let's define the future together

kernoenterprises.com